

## Meeting with the Minister of Labor



Steven Colon President Fedes Foundation, Nicolas Monckeberg Minister of Labor, Grace Martin and Ruben San Martin Director Fedes Foundation

We had a meeting with the Minister of labor, Nicolas Monckeberg. He explained the vision of the new Government for Vocational Training, for people in poverty, including their goals and ideas, and we were able to share our accomplishments, from the last 20 years with him. We shared our ideas for progress and discussed the problems we face in these programs, as well as the lessons we have learned.

## VISITING OUR PARTNERS IN USA



Aaron Lock, Director of Medical Help, Program Director Haleigh Perry, and team

Visit to Charity Vision, in Salt Lake City Utah, a foundation which has helped us by providing millions of dollars in donations of medical equipment and supplies. On this trip we saw the possible donations for this year and the possibility of opening a program for services in ophthalmology. AARON THANKS FOR ALL YOUR HELP OVER SO MANY YEARS WE COULD NEVER THANK YOU ENOUGH.



## Meeting with the team of the Minister of Health

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A meeting with the team, of the Minister of Health and Sub-secretary Dr. Luis Castillo and all the directors of the departments of the Ministry. In addition, some doctors came, to study the possibility of new donations for different hospitals in the country.

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## Reunion with Los Andes Foundation



Steven Colon, Ruben San Martin of FEDES Foundation, together with Dr. Santiago Ibáñez and Nicolas Hurtado, founders of the Los Andes Foundation.

This is the best Ophthalmology Clinic, of a Foundation in Chile. Since we were promised a donation, which would allow us to open one in Chile, we wanted to gain some details on the process and figure out the cost. We did a market study, to find out the key areas of need, and the founder offered all of his help and advice to aid the project. They have a really good program, where clients buy private medical care, and these funds allow 50% of patients to get free healthcare. We were able to visit many other programs and all of the universities who possess the dental carrier.



## We were able to help, with the coordination of a donation of medicine and medical supplies, to the Region of Quintana Roo in Mexico. The donation was from Direct Relief International.



From right to left, Dr. Noemí Rodríguez, Director of Health of Puerto Morelos, Eduardo Mendoza, manager of Direct Relief International, Mexico, Efraín, lawyer of the Municipality of Puerto Morelos, Alejandra Aguirre, Secretary of Health and General Director of all the Services of health, of the Región of Quintana Roo, Mexico, Myriam Ortiz, Director of Services of Health for the Región, Steven Colon, President of Fundación Fedes and a lawyer friend, Alan Arrollo.

### Visiting the medicine storages for the Region



Eduardo Mendoza, Luis, Steven and Myriam, Luis, in charge of the storages, explaining their system of storage, rotation and distribution.



Luis, Myriam, Eduardo and Steven, checking their logistics operations.

While visiting Mexico, we were invited to observe the health situation in a town called Puerto Morelos, and thus to gain an insight on their needs. The situation was very similar to Chile, but worse; we were moved by the town's needs. We called Direct Relief International Foundation, who had helped us in Chile, by providing millions of dollars in medical equipment and supplies. We asked if there was a possibility that they would help this town, and to our surprise, the manager for the Organization in Mexico, Eduardo Mendoza, a good friend who has visited Chile before, explained that they would like to help the whole Region, including Puerto Morelos. Puerto Morelos has a population of 30,000, and did not have even 15% of the required medicine. The whole region is in the same situation, with a population of almost 2,000,000 million. Following the receipt of this offer, during various trips we were able to organize a meeting, with all the health authorities and finally meet with them, and start the paperwork for Direct Relief to sign a collaboration agreement, to begin the donations. We can't thank Direct Relief enough for all their help in this situation. It's amazing what they are doing, not just for various Regions of Mexico, but for the whole world, Chile included.

In the meeting we had with the Regional Health Directors, Eduardo was able to present the work of D.R. worldwide and explain all the details, regarding signing the collaboration agreement, and starting the donations as soon as possible. The authorities were very thankful for all this help, and started the paperwork right away, to avoid losing it.

Orthopedic and medical supplies, distributed to many sport group foundations, in the community of San Bernardo, donated by Direct Relief International. Some of the organizations which receive help, were volunteers from CONAF, Public Schools, and others.



CONAF's Team (Corporación Nacional Forestal)



Beneficiaries of other donations for disabled people in the same municipality



Veronica Ortiz, 51 years old. Has Lupus disease in her hip, hypertension, antiphospholipic syndrome, severe depression, and cannot walk. She received an electric medical bed.



Marvioly Tapia Plascencia, was so happy with her walker.



Teresa Cabrera, 57 years old, has a chronic Hemodialysis sickness, renal sickness, is diabetic and has hypertension. Could not believe we had an electric wheelchair for her. Since she could not move a standard wheelchair, she spent years without being able to go out, apart from going to the hospital for check-ups.

# PRODEMU (Foundation for Women's Promotion and Development)

*Design of women's clothes and new trends*



This project was organized with PRODEMU, for 17 ladies in the community of San Bernardo. They learned how to create designs and make women's clothes. They had 12 hours of computer classes and management skills training, to help them open their micro businesses.

All of the required materials and equipment were supplied for free and everyday they received money for transportation, lunch and for someone to look after their children. Since they were people in extreme poverty, they wouldn't have been able to come otherwise.



All of the students made different clothes. They sold some and kept some for themselves.

Gladis Vargas, teacher, showing student different skills.

# Graduation Ceremony



All of the students from the Tailoring and Dress-making course, came dressed in clothes which they made at the school. They were so motivated in their studies that they succeeded. Many had thought they would not be able to learn the techniques and graduate. Many of them now have micro businesses and participate at local fairs and have stands at Malls. (photo left to right: Patricia Ojeda, Academic Director, Gladis Vargas, teacher, Isolina Contreras, Project Coordinator)



Poulette Orrego, sharing some encouraging words

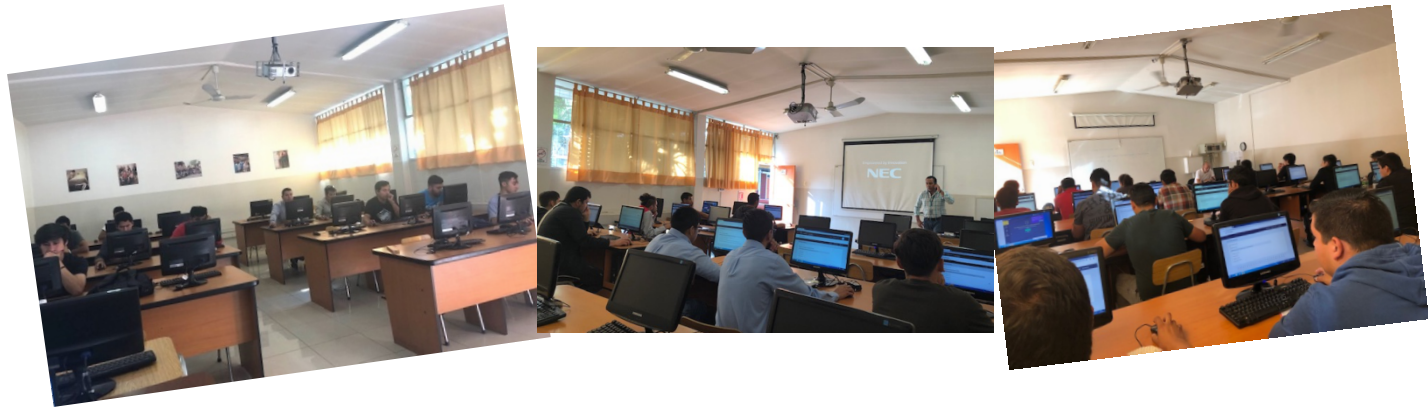
**Graduation ceremony:** This was for a Dress-making design course, from the PRODEMU program, for ladies in extreme poverty. Eliana Cecilia Aguayo, Regional Director of the program and Poulette Orrego, social worker, together with Patricia Ojeda Ravest, from Fedes, congratulating them and getting ready to give them their diplomas.



Alejandra, receiving her Diploma from the Regional Director of PRODEMU (Women's Foundation of Promotion and Development), Eliana Cecilia Aguayo. Alejandra, said " when I started, I thought I was never going to learn but thanks to the teacher, who was always encouraging us, I was able to tackle my fears and soon I was able to learn how to use the different equipment, to measure, to do molds and make clothes. The course changed my life and now I want to learn more".



# Technical certification of Telecommunication courses



When the course finished, our students were able to take the certification exams in our new modules, which were built at Fedes Foundation for this purpose. The best professionals from MOVISTAR (Multi national Phone Company) , came to do the certification. With this certification for Fiber Optic and Copper Installations, graduates can not only get a really good job, but can secure a high salary at any phone company, with some of them making \$2,000 US dollars or more. The exam is theoretical and practical, and they receive a legal certification from Movistar.



Photos of practical installations during the certification examinations



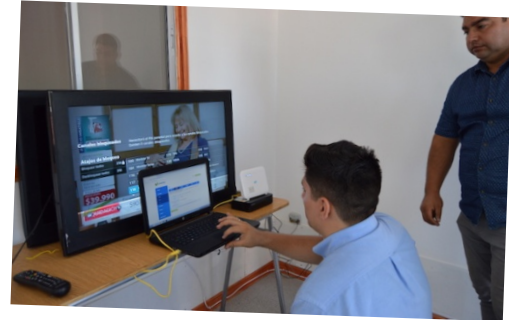
Evaluation of work on Satellite Antena



Phone evaluation



Internet Evaluation



Digital TV Evaluation and internet

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## Two courses on Management of Micro Businesses, for Ladies in extreme poverty, from the Communities of Renca and San Joaquin



The courses were for 15 students each, who were women starting micro businesses and therefore needed good management orientation. It included personal and business finances, marketing, etc. When they finished the course, they received some funds from the Ministry of labor, to buy equipment.



# Graduation of 12 courses

Ceremony of certification, for 12 courses with SENCE (Servicio Nacional de Capacitación y Empleo) of the Ministry of labor. A Total of 252 people graduated in the courses: Telecommunications, Computer Technicians, Bread making, Cakes and Pastry, Integral Aesthetics, Nursing and Taking Care of the Elderly, Administration, Logistics and Administration, Bartender and others.



Various people from the Government attended the ceremony, such as **Señora Paola Vidal, Secretary of labor and Social Prevention**, Señor Francisco Moya, from the Vocational Training sector of SENCE, Señorita Erika Contreras, from the Communication Department for the region, SENCE, and many managers of different Companies, who give our students internships and Jobs, including, Mr. Orlando Valdivia Alvarez, manager of Administración de VoXChile, Mr. Cristian Epuñir Sepúlveda, in charge of the selection of people for The Hogar de Cristo, a huge social and national organization, Mr. Marco Galvez, Supervisor of Computer support, RED UC Christus COASIN LOGICALIS, Miss Elizabeth Chávez, Director of the Department of Public relations, of BELECTRIC CHILE Energy Fotovoltaica Ltda. and other companies.



Students from the Tailoring course getting their Diplomas.



**Paola Vidal, Secretary of the Ministry of labor and Social Prevention, shared some really encouraging words for the students and their families.**



**Elizabeth Chavez**, Director of Public Relations at Belerich Company, who has been hiring a large number of our students for the last 5 years. After she heard some of the student's testimonies, she shared some advice, tips and encouraging words. She also said some encouraging words about our school and programs, and asked the government to please keep supporting Fedes with more scholarships. God bless her.



**Cristian Epuñir Sepulveda**, from Hogar de Cristo, who has been hiring many of our students for the last 8 years, also shared some encouraging words, and words of thanks to Fedes, meriting the fact that our students come out with high quality training, which makes his job a lot easier.

## Sharing Happy Moments...!!!



**Students receiving their Diplomas**

After the ceremony, we had a cocktail with the students and their families and it was so good to hear the amazing testimonies from their families and how happy they were that their kids had finally made it. They were thankful for the opportunity their kids had had and for getting them a good job, which has changed their whole lives. This is quite encouraging for all of us and our team. It always makes us cry when we hear testimonies from our students, about how well their jobs are going. In addition, when they have problems they come to us for advice. It's amazing that we can try to keep helping them, throughout the whole process.



**Barman**



**Administration**



**Storage and Logistics**

At our Graduations we are so thankful to our Partners from **Centro de Formación ProAndes** and their Executive Administrator Sta. Carolina Monsalve,

Who help us giving Free scholarships for our students so that they can keep studying at their Professional Technical School , after 20 years because of this we have now students who have graduated from Superior and Professional Tech Schools and Universities who also give us scholarships.



## 2 containers arrived with medical equipment and supplies



Direct Relief International, donated a full container of medical supplies, which went to the Hospital of Antofagasta in the North of Chile.



Another container arrived from **Charity Vision**, with 40 electric medical beds and many medical supplies, which went to public clinics in the town, Sagrada Familia, in the south of Chile.

**Scooter Donations from Charity Vision and a container of half a million dollars worth of medical equipment and supplies.** Grace, with Jessica Villanueva, from the Community of San Bernardo, donating a scooter to Susana Nuñez.



Susana Elisabeth Nuñez, who is 63 years old, has coxartrosis, and is waiting for hip surgery. She was so happy to receive her scooter because she cannot walk and it was hard for her to move a regular wheelchair. Her family was so thankful, since she has not been able to go out much. She was thanking God every minute. Thank you Charity Vision. you are changing so many people's lives.

# Distribution of donation of medical equipment and supplies from Charity Vision to the CESFAM (Family Health Centers) of the City of San Bernardo.



Grace Martin, Director of Fedes Foundation, with Jessica Villanueva, from the Municipality, documenting the distribution



On this occasion, they received Pediatric neonatal stethoscopes and diapers, IV pools and all kinds of supplies like gloves, sutures and medical Instruments. 7 of the centers received supplies, and the person in charge received the list, to introduce the inventory to the center.

When Grace asked them about the donations, they gave many thanks, since they often run out of supplies. This means, they are often unable to provide a good service to their patients without this help. They only have one or two of some of the equipment, so they have to constantly move it from one place to another. This is very difficult and restricts their ability to provide the required attention to patients. The donation was huge, so the bulk is stored at a big storage unit and every month we go around supplying every center.



They are always thankful for the quality of the supplies, since they don't receive many funds, which means the supplies they can afford are made in China and the quality is not very good. So when the containers arrive, everyone is extremely happy, as you can see, and we are too!

# Donation of wheelchairs with volunteers of **MEDTRONIC**



**As their social help for the Community, MEDTRONIC, with FUNDACION FEDES, organized an activity to donate wheelchairs to disabled people in the Community of Espejo and San Bernardo.**

14 volunteers from the Company participated and they assembled all of the chairs in the morning, then at noon the Municipalities brought over the people who were going to receive the donations and they shared a snack with the volunteers. They cried when they heard the testimonies of the people who came for their wheelchairs, all of them from extreme poverty. The volunteers said "We've never experienced such an amazing reunion, we want to ask our company, please do activities of this kind, since we have always just given donations, but we have never seen the receivers. This has given us the motivation to help people; we've never experienced anything like this."





Sharing a magical moment with the people receiving the wheelchairs



**Manuel Olivares**, 72 years old, with his wife, sharing how happy he is to have spent 26 years with his sweet wife. He lost his leg in an accident; he had to have an amputation because it never healed. He was so thankful for the donation and shared how important it was for him, because it would enable him to go to work and help his wife. He was a pastor in a church and gave us a really happy sermon. He was so happy, that now it will be easier for him to go to church. The others also shared their incredible testimonies.



Sharing a snack together, after the municipalities brought a van to take them all home